

2021 [summer]

DENTCO[®]
A POWERHOUSE COMPANY

CLIPPINGS

News for the BEST CPs in the Country

Dear Contractor Partner,



Letter From
Scott Milnes

The scorching summer months are flying by, and we are now getting ready for the fall and winter seasons to give us a much-needed break from the heat. Before we switch gears, we want to take a moment to thank all our wonderful CPs. It is your hard work and dedication that has allowed us to serve our clients for over 40 years; and with your help, we will continue to support them as the best Exterior Services Management company in the country. We are excited to roll out some exciting updates to the DENTCO Verified App to help all our hardworking CP's better manage their business during this time of consistent change.

Thank you for being incredible partners to the DENTCO team. Your efforts have not gone unnoticed, and we again cannot thank you enough for your hard work!

Kind Regards,

Scott Milnes, President

Consistent Change - It's a Good Thing!

How many times have we heard "we've always done it this way"? It's funny to think that change, the one thing we are better at, is what we naturally tend to dislike the most. We are good at dealing with change, we are great at it, in fact. Our ability to adapt to almost any situation is what has made humans so successful, and yet we may still freeze in place when we see change coming our way. It exposes us to an uncertainty that we find hard to manage, but when seen it through the right lenses, it also presents us with new opportunities.

At DENTCO, we embrace the challenges that comes with change as opportunities to get ahead and show our existing and future customers what we are about. And here is something certain: change is going to happen consistently. So, it's up to us to find a way to thrive on it together.

Managing consistent change is better done when you can count with the support of a team. Anywhere from small focus groups to the extensive net of contractors partners we are so lucky to have, we can bring together great teams of people to tackle and brainstorm any challenges on our way. This has been a key factor to the success and growth we are experiencing. We have been growing together for many years now, and there is a lot more growth in the horizon. Working as a team has been making this possible, and it will continue to do so as we keep moving forward with the coming changes.

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Consistent Change - It's a Good Thing! (cont.)

It's too easy to think of change as a car taking a turn. But what we are talking about is not quite like that. We are still moving in the same direction, always forward. What we are doing is increasing the speed at which we are moving. We are moving faster; we are staying ahead. And we can do that because our engine is now bigger.

As you may already know, DENTCO is now part of Powerhouse. This means that our team is now much bigger, and our capacity and ability to grow has increased significantly. It's a true joy to be able to share this journey with our contractor partners, who represent DENTCO on the field, and show such professionalism and integrity. I have to say that my favorite thing about my job is to see good professionals grow their business with us, some of them from the very beginning of their entrepreneurial adventures.

Well, get ready because change is coming, and it's the good kind. The kind that brings more business, more growth, and more opportunities, and it does it faster than ever. So, let's keep changing together.

Carlos Burguillo

Assistant Director of Quality Services

DENTCO Verified App Improvements

We are ready to roll out some exciting updates to the DENTCO Verified App to help all of our hardworking CP's better manage their business. Here is a breakdown of what's new and coming your way with our latest update!

- Confirmation numbers for each transaction submitted
- Improvements to the CP Portal which will allow you to track the progress of your transactions throughout the invoicing process
- Ability to view and submit any previous pending uploads
- Ability to access the CP Portal directly from the DENTCO Verified App

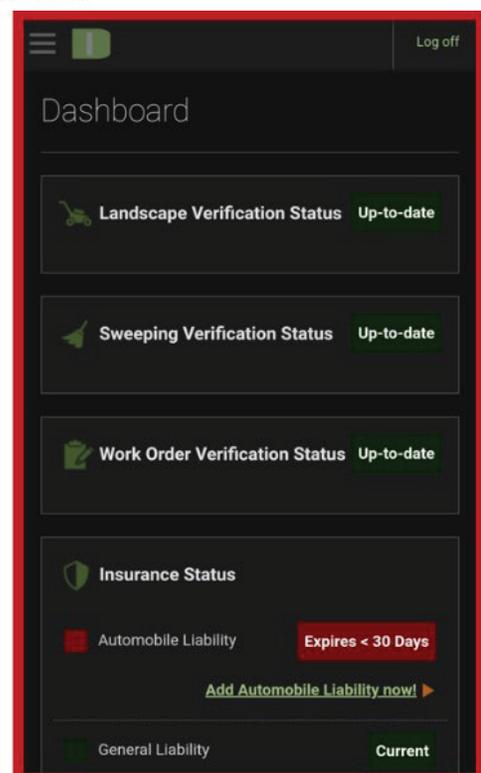
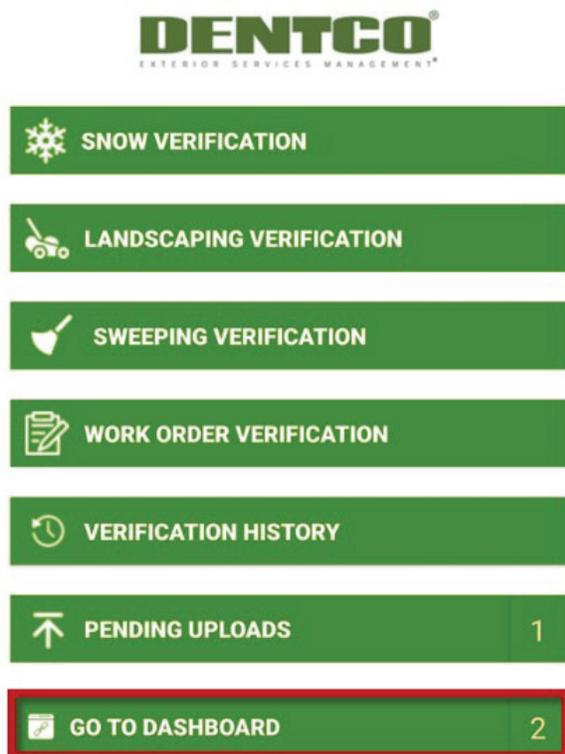
Below are some examples of how to navigate these new updates via the DENTCO Verified App. Our App Support and Technology Team are standing by ready to answer your questions and help you navigate our technologies to better manage your business! **Call 800.993.3689** and ask for App Support.

Newest Versions:  V2.4.8  V2.7.7

How to Access the CP Portal:

Click the App's **GO TO DASHBOARD** button to access your Portal Dashboard

(Must be logged in with an Admin Account)



How to View Confirmation Numbers and Pending Uploads:

NEW LANDSCAPING VERIFICATION

Verification is done processing

Completed Attempt to Upload
Uploaded the Site Photo of the Verification.
Uploaded the Before Photo(s) of the Verification.
Uploaded the Services of the Verification.

Confirmation Number:
16342356

You have 1 Pending Upload(s) that still need to be sent. Would you like to try uploading these now? This will not require you to remain on-site, but please keep App open while these items are uploading.

YES

NO

You have 1 Pending Upload(s) that still need to be sent. Would you like to try uploading these now? This will not require you to remain on-site, but please keep App open while these items are uploading.

YES

NO

How to View Confirmation Numbers in the CP Portal:

The confirmation numbers can be looked up on the Contractor's Portal using their View Work tab and then filtering for the ID#

Verifications

Snow Service Verifications Landscape Verifications Sweeping Verifications Pressure Washing Verifications

Id Geoloc Contract Type Status Submitted By Service Date 07/22/2021 Show 5 entries

Id	Geoloc	Customer	Contract Type	Services	Date/Time of Service	Status	Signature Required	Submitted By	Files
16342354									
16342355									
16342356									
16342362									
16342363									
16342364									
16342363	TX0440GC	Guitar Center - 4519 LBJ Highway, Farmers Branch	Landscaping	Litter & Weed Control	07/22/2021 03:52 PM	Pending Approval		_bclmow1	
16342364	TX00712TBC-NTB-I	TBC Corporation - 1901 South Stemmons Freeway,	Landscaping	Litter & Weed Control	07/22/2021 03:51 PM	Pending Approval		_bclmow1	